

SAL. OPPENHEIM

(Hong Kong) Limited

Mr Phil Aldridge

FunctionEight worked with our Hong Kong team to open up the Sal. Oppenheim Group's first non-European office. During this process, we were inundated with "big bank" requirements for a startup office not envisioned to have more than 15 people. While we worked to find a commercially sensible solution to our firm's head office requirements, FunctionEight were always ready to accommodate and willing to find flexible solutions to meet the needs of our head office and those of our Hong Kong office. At no point, did I ever feel that FunctionEight was providing solutions to generate additional revenue for their firm, but rather they always worked to provide solutions which worked for the client.

During the 3 years we operated, FunctionEight performed their work without any prompting and with no complaints. All, additional requests were handled promptly and cheerfully by their staff. The few times we experienced server failures, the FunctionEight team responded immediately, even in cases where the situation wasn't critical and I suggested they try to enjoy the rest of the weekend!

We unfortunately, had to close the operations due to the sale to Deutsche Bank by the Oppenheim Family, FunctionEight again worked with us to ensure there was a smooth transition during this period, worked with head office requirements and communicated regularly with us to enable us to meet an even larger organization's needs and requests.

I would work with FunctionEight and their team for any new business and would recommend them highly to others as they are informative, efficient, cost conscious, friendly and professional partners to have.

Best wishes,



Ms Ming Lee
CEO